

# Bakers Corner

New & Updated  
Product Information

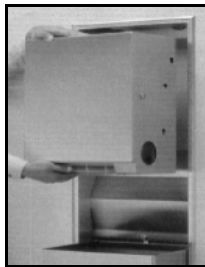
## Bobrick Washroom Equipment invents Convertible

It is not what you think!

Facility managers now have the freedom to convert from folded towels to universal roll towels while retaining the design of their original, stainless steel equipment with Bobrick's unique, touch free towel dispenser modules.

We fondly refer to this innovative item as the: "Convertible".

If restroom traffic increases the photo at the right shows how the matching, interchangeable stainless steel roll towel module fits perfectly into the convertible cabinet in place of the folded towel module. Each module allows for universal towels to be purchased freeing facility managers from long-term proprietary paper-purchasing agreements.



Even the waste receptacle can be converted from a 12 gallon to a 18 gallon capacity to meet changing needs.

You don't have to do anything special, nor pay any more for this convertible feature! Bobrick has seven models to select from that can be converted in the field. Each can start out by having either the folded module or the roll paper towel module. If you want to convert in the future just purchase the other module. A change out takes less than 10 minutes. Remember the cabinet (in the wall) remains unaffected. No wall finishes are disturbed.

William Baker Company has more information on this great problem solver just for the asking.



Did you know that code now allows for the use of photoluminescent exit signs? These new signs do not require electricity nor batteries, take no maintenance, no light bulbs or LED's, or wiring.

Balco introduces its new, exciting photoluminescent UL-924 exit signs. These exit signs are 80% less expensive over a 10 year period to operate and maintain than hard wired LED exit signs. In addition to this they have 25 plus years of life expectancy, count toward LEED, and can be mounted high or low in primary or secondary installations.

With the high cost of wiring for new LED or the even higher cost of removal and disposal of old radioactive Tritium signs the William Baker Company can help you specify or order these high grade strontium aluminate signs right a way so your building or building owner stay compliant.



Questions and Answers about  
Continental Cast Stone

Q We live close to the limestone capitol of the world so why should we consider Cast Stone?

A Cast Stone fills the market need for a stone product that looks & performs like natural cut stone at a lower price.

Q What can cast stone do that limestone cannot?

A There are many things, but the two that come to mind right away are: custom shapes and integral colors.

Q Are there many local projects to look at?

A Yes! We have office buildings, banks, museums, schools, hospitals, etc. to show you.

Q Can you integrate custom pieces with modular stone?

A Yes! Continental has both the ability to produce sills, date stones, copings, banking, and multiple sizes of modular stone. We call it: Select Stone.

Cast Stone is now a proven building material. We can help you determine if it is right for your project. Call us!



Next Time to see Baker Company  
in Person!

CSI Trade Show Indianapolis IN  
Riverwalk, September 20, 2007 3-8 pm

Wm E. Baker Company  
3004 E. 56th Street  
P.O. Box 55134  
Indianapolis, IN 46205

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Manufacturers Representatives Commercial Building Products

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## Presidents Message

It's an exciting time at William Baker Company! We are preparing a brand new WEB site for your use and enjoyment. It should be up and running by the end of summer. Our WEB guru, Maureen Burns has been working hard on the content that will include lots of pictures of not only the Baker staff, but of our products, and projects. Lots more to come on this.



Other notable news: our very own Heather Smith has gone to the front with a name change! She is now Heather Byers. Congratulations to Heather and her new husband Keith on their marriage!

Jim Baker



## **THE STAND UP CORNER...**

Thank goodness we don't do this for a living!

On cooking:

I cook with wine, sometimes I even  
add it to the food!

W.C. Fields

.....  
What were the two talkative computers doing?

They were having a disc-ussion.  
.....

The best way to forget your own problems is to help someone else solve theirs. (Ok that's not a joke, but it is thought provoking!!)

## **What We Know Makes The Difference**

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AFTER MARKET SALES SPECIALIST:  
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